



15th Integra International EMEIA Conference

Luxembourg
12 to 14 June 2008

Insolvency & Restructuring

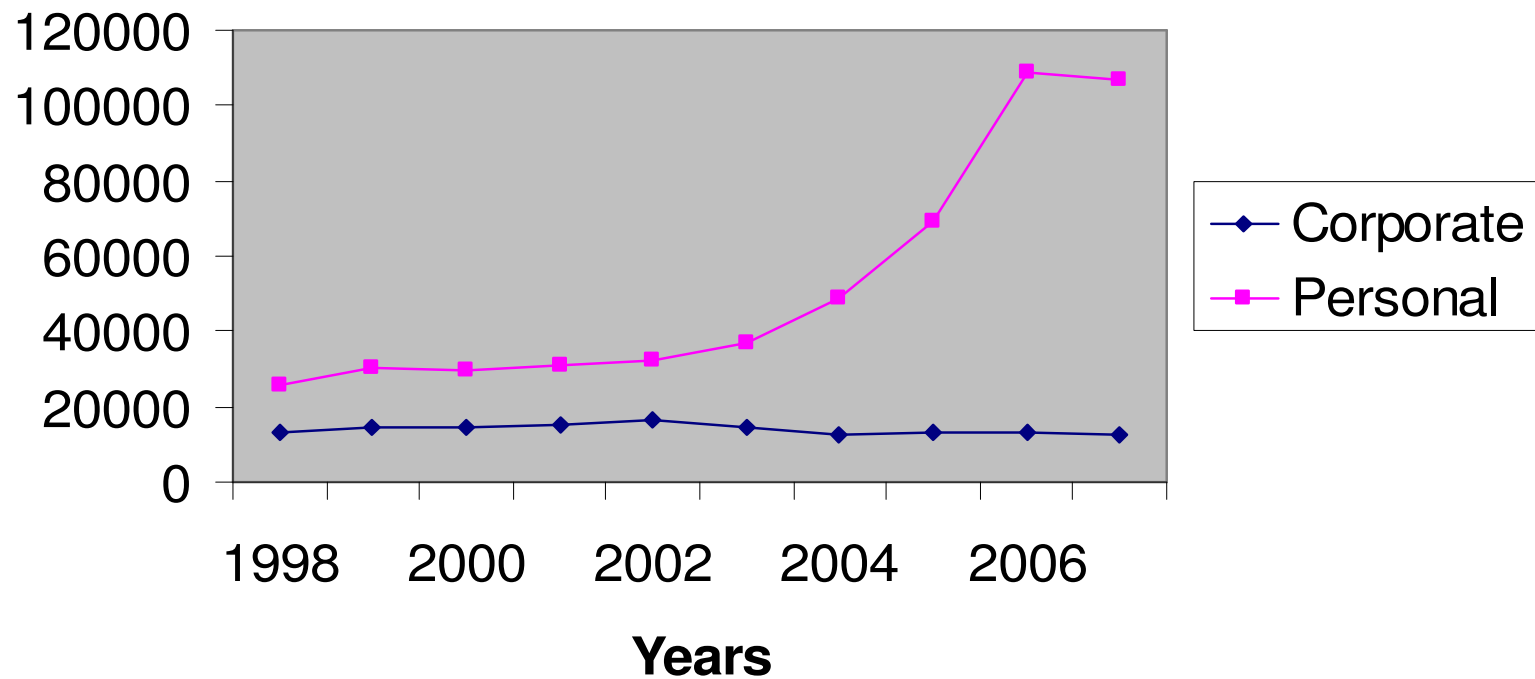
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Outline

- Some statistics regarding insolvencies in Europe
- A vision for Integra and ABL forming an Insolvency & Restructuring Group

Insolvencies in the United Kingdom



Source: The Insolvency Service in the UK

Recent Press Cuttings



News Site of the Year | The 2008 Newspaper Awards

TIMES ONLINE

NEWS COMMENT Home All SPORT LIFE & STYLE ARTS & ENTERTAINMENT LUXE
MARKETS ECONOMICS COLUMNS MOVERS & SHAKERS MONEY
Business Industry Sectors Banking & Finance

Where am I? Home Business Industry Sectors Banking & Finance

From The Sunday Times
September 16, 2007

Northern Rock fall

Northern Rock had to be rescued by the Bank of England last week as the banking credit crunch shows only slight signs of easing. Who could be next to hit trouble?

Grant Ringelshaw and David Smith

THE TIMES Monday June 2, 2008 36p

Bradford & Bingley chief steps down as bank prepares for profits warning

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Bear Stearns crisis sparks UK recession fears

By Edmund Conway, Economics Editor
Last Updated: 12:08am GMT 16/07/2008

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Recent Press Cuttings

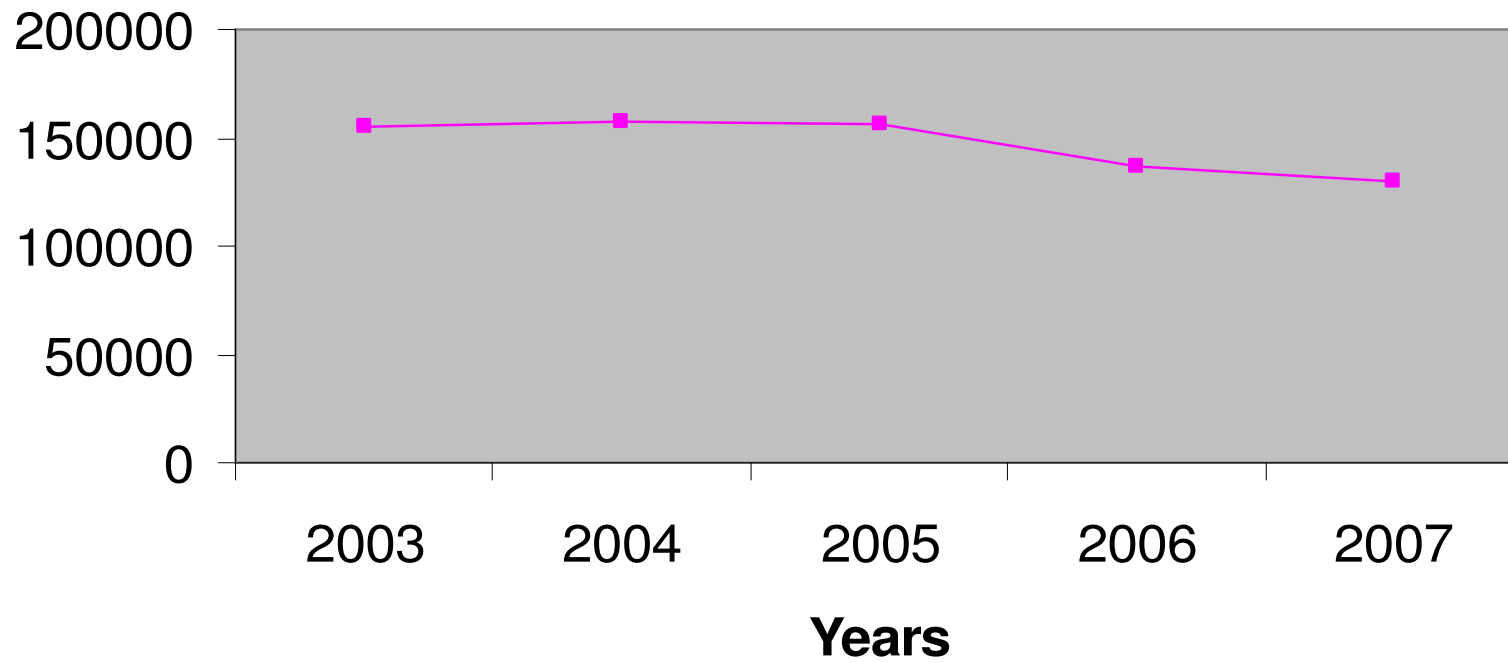


News Site of the Year (The 2006 Newspaper Awards)
TIMESONLINE
NEWS COMMENT SPORT LIFE & STYLE ARTS
MARKETS ECONOMICS COLUMNISTS
Where am I? Home Business Industry Sectors Retailing
From Times Online
August 2, 2006
Powerhouse powers down
By Times Online and Agencies

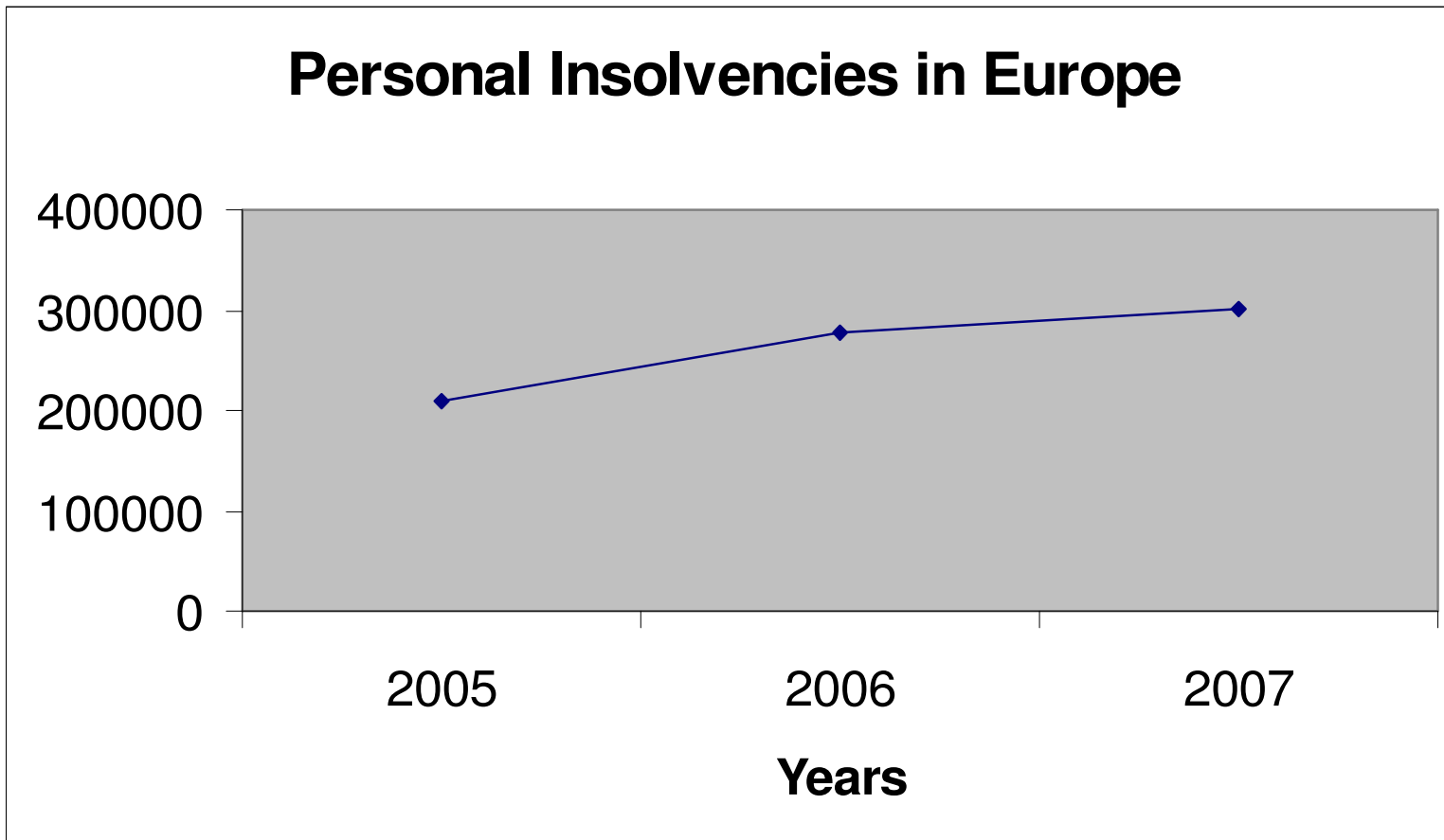
Kingfisher chief predicts worse to come as B&Q falters

Silverjet joins its business-only rivals in administration lounge

Corporate Insolvencies in Western Europe



Source: Creditreform Economic Research Unit



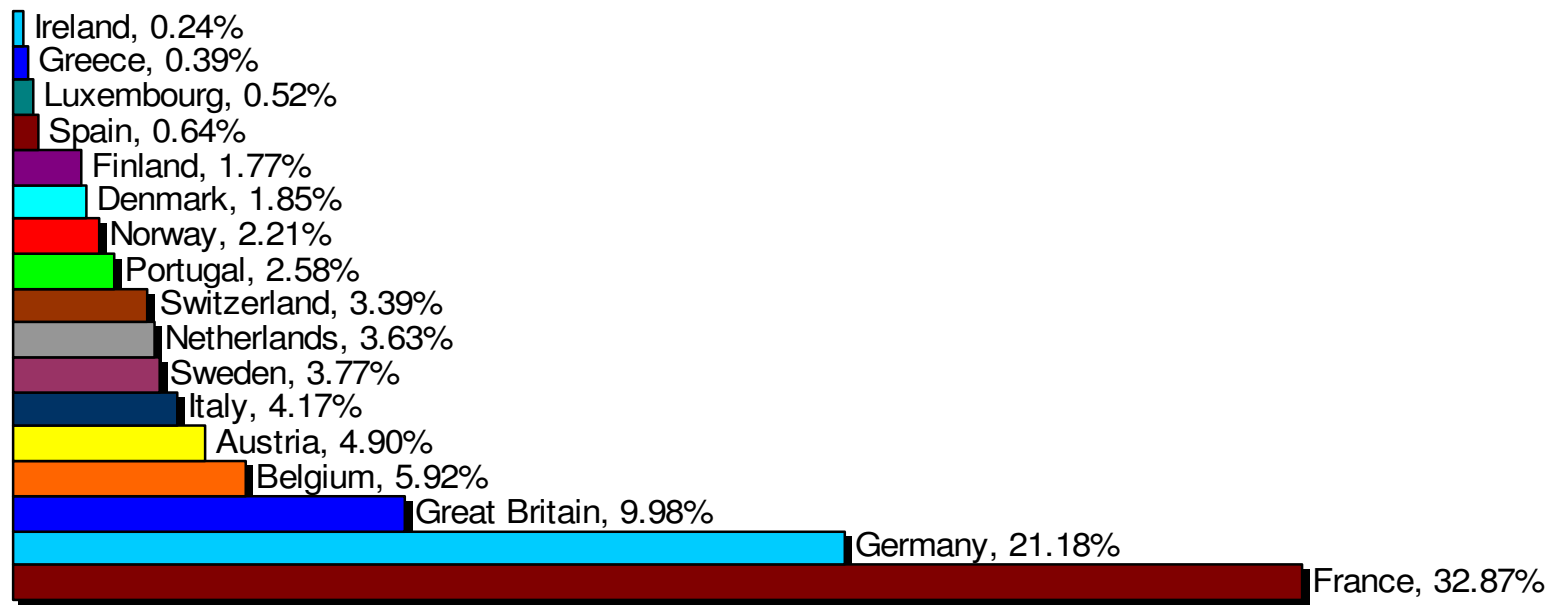
Source: Creditreform Economic Research Unit

Percentage changes in the number of Corporate Insolvencies in Western Europe in 2007 over 2006

	↑		↓
Denmark	20.8	Italy	38.7
Luxembourg	7.3	Netherlands	20.7
France	5.7	Germany	10.4
Ireland	2.0	Austria	7.2
Belgium	1.0	Sweden	6.7
Finland	0.7	Norway	5.3
		Switzerland	2.8
		Spain	2.7
		Great Britain	1.9
		Greece	1.9
		Portugal	1.5

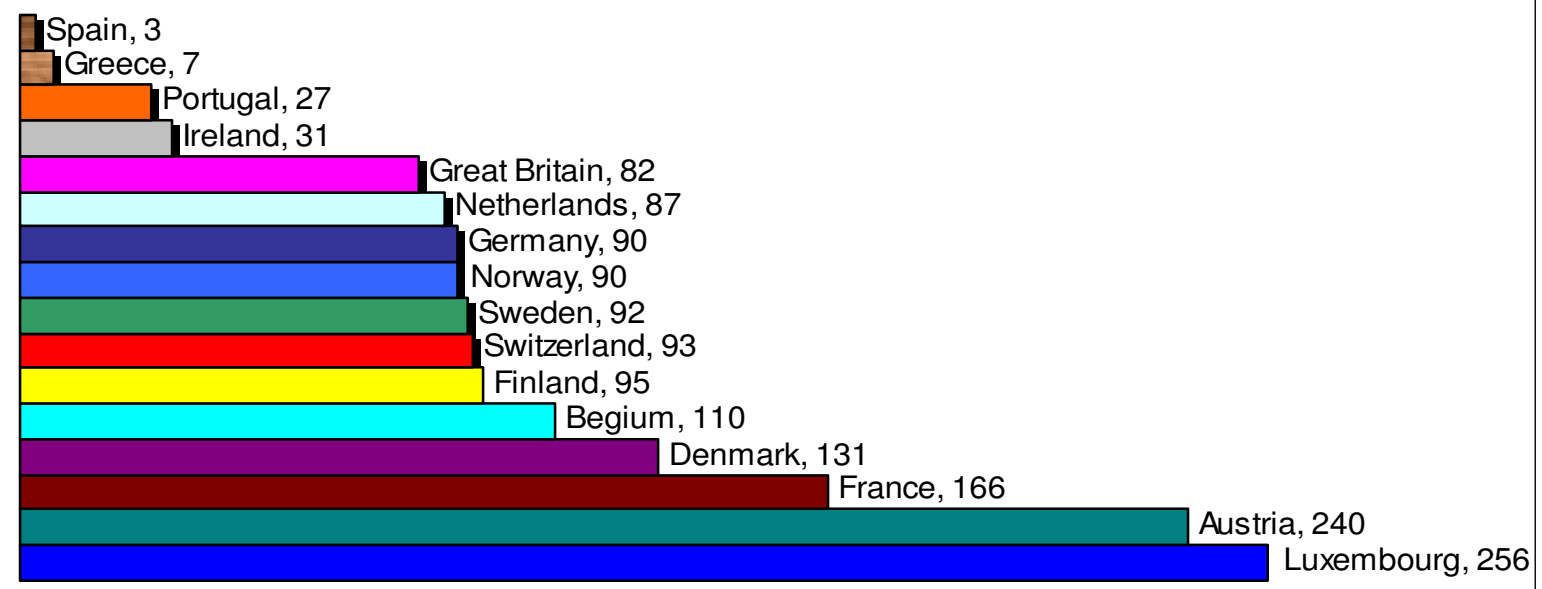
Source: Creditreform Economic Research Unit

Spread of Corporate Insolvencies in Western Europe



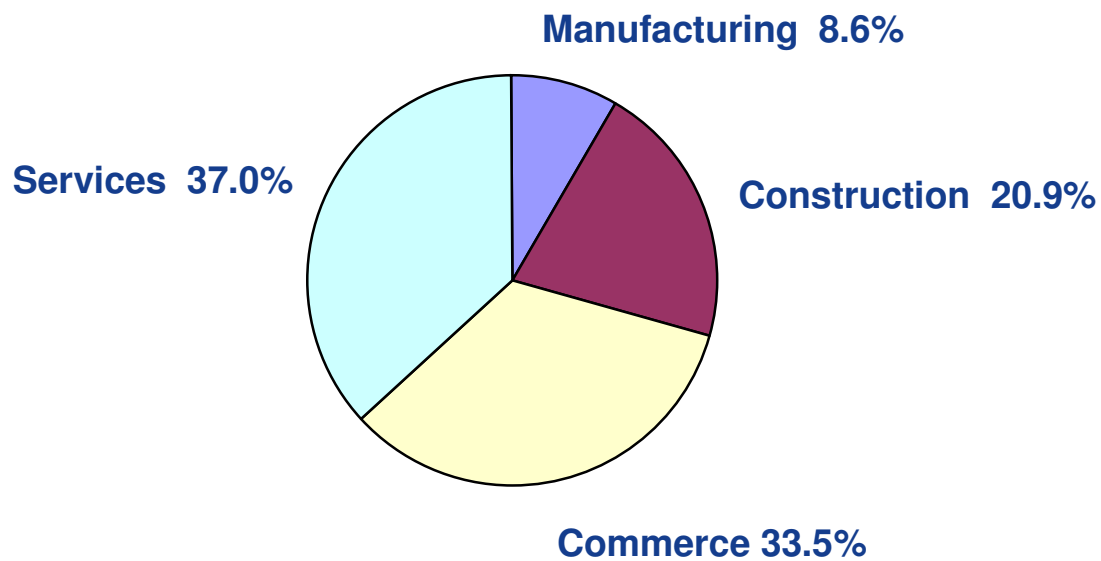
Source: Creditreform Economic Research Unit

Insolvency Ratio's across Europe per 10,000 companies



Source: Creditreform Economic Research Unit

Insolvencies in Europe by Economic Sector



Source: Creditreform Economic Research Unit



Potential Clients

- Companies in difficulty
- Company directors
- Insolvency Practitioners
- Banks
- Creditors
- Purchasers

Appoint Advisers Early

Restructure

Refinance

Sell off non-core businesses

Rescue

Winding up

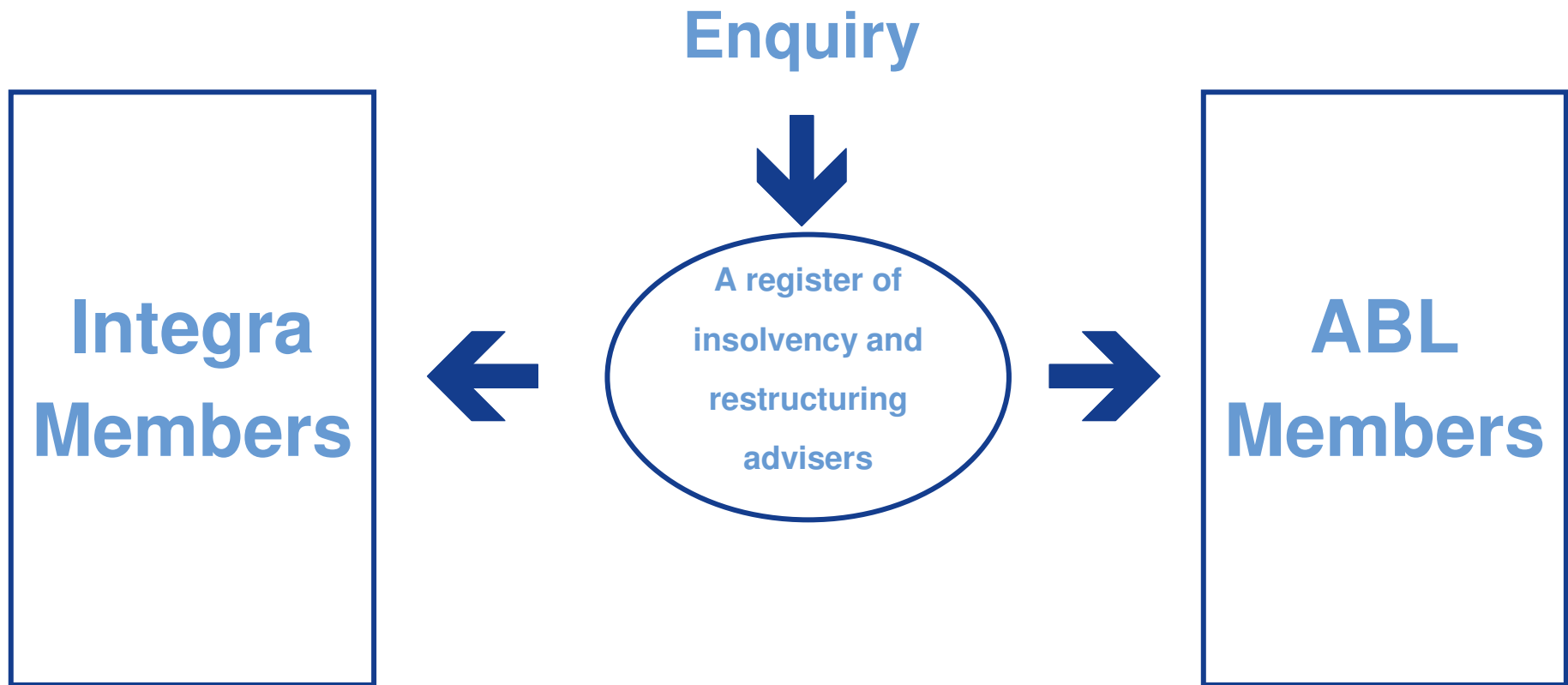




A vision for Integra and ABL

- Formation of an Insolvency & Restructuring Business Group
- Chaired jointly by one member of Integra and one member of ABL
- The purpose being to take advantage of the worsening economic conditions to generate new levels of business within the Integra and ABL networks
- A truly international network for international clients

The first step – to create a register of advisers



ABL and Intigna
Insolvency and Restructuring Group
QUESTIONNAIRE

PART 1 DETAILS OF FIRM	
Type of firm:	Accountants <input type="checkbox"/> Law <input type="checkbox"/>
Name of firm:	
Principal address:	
Switchboard Tel no:	Fax No:
Website address www:	
No. of partners:	No. of offices:
Turnover range: (Euro equivalent)	
Less than €1m <input type="checkbox"/> €1m to €5m <input type="checkbox"/> €5m to €10m <input type="checkbox"/> €10m to €25m <input type="checkbox"/>	
More than €25m <input type="checkbox"/>	
Membership of professional organisations:	
Location of office:	(please complete a separate page if more space is required)
PART 2 SERVICES OFFERED	
Audit and accounting <input type="checkbox"/>	Corporate finance <input type="checkbox"/>
Forensic accounting <input type="checkbox"/>	Corporate restructuring <input type="checkbox"/>
Corporate insolvency advice <input type="checkbox"/>	Company and business sales <input type="checkbox"/>
Personal insolvency advice <input type="checkbox"/>	Litigation <input type="checkbox"/>
Insolvency appointments <input type="checkbox"/>	Others please specify
Litigation support <input type="checkbox"/>	
Taxation <input type="checkbox"/>	
Industry sector focus:	
PART 3 CONTACTS	
Main contact for insolvency and restructuring work:	
Name:	
Position:	
Direct line tel no:	Mobile tel no:
email address:	Fax No:
Secondary contact for insolvency and restructuring work:	
Name:	
Position:	
Direct line tel no:	Mobile tel no:
email address:	Fax No:

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The Overriding Aim

- To create something which is useful to members
- To assist in the generation of new levels of business
- To avoid bureaucracy



Interactive Discussion

- What would you like to achieve out of a new Insolvency & Restructuring Group?
- What would you like to see the new group doing?